

Sign up to use our ShipperConnect - Freight Management System (FMS). This integrated internet based system provided by Railcar Management (RMI) of Atlanta gives you, the customer, a better way to manage your rail traffic. This system is being offered free to all our customers. All you need is a standard internet connection and web browser.

The ShipperConnect – FMS system provides you direct access to the same computer system we use to serve your facility. With this system you will be able to perform the following:

- View railcars enroute to your facility.
- Review cars placed within your facility.
- Review cars on constructive placement and, as needed, order those cars to be switched into your facility.
- Provide specific instructions to our railroad for handling your rail shipments. Some of these instructions include ordering cars to spot, releasing cars, and requesting special services such as weighs, turns, or holds.
- Entering bills of lading for shipments from your facility. You can create and send to our railroad your bill of lading with very little effort. Using predefined templates, creating a bill of lading can be as simple as selecting the car, selecting the template and entering the material weight.
- Track your inbound and outbound shipments no matter where they may be.
- Print monthly traffic analysis reports.

The instructions that you submit through ShipperConnect – FMS are automatically used to populate the work orders for our railroad crews serving your facility. This reduces the chance of communication error between your staff and ours. ShipperConnect – FMS also provides an automated log of all instructions sent to our railroad. This log can be used to resolved differences with service requests and/or demurrage billings.

This system provides you with real time access to the latest reported sightings of your rail shipments as well as monthly reports that analyze transit performance by origin, destination and carrier. It offers the most complete, accurate, and up to date information possible on the movement and status of rail equipment. It not only collects car location messages (CLMs), but also gathers data from TRAIN II, RMI's car hire system and transportation management systems from over 300 railroads.

The ShipperConnect – FMS system is designed for ease of use. It has the look and feel of standard internet applications and can be mastered by anyone in a short time. With this system you can export its reports to familiar programs such as Excel, Word, Crystal Reports, and Rich Text making it possible for you to perform special analysis. This system is available anytime, anywhere, and all that is needed is an internet connection and a web browser.

Our goals in providing you this service free of charge are:

- To provide our Customers access to timely and accurate information about their shipments which means less time spent on the phone waiting for answers.
- Provide the tools our Customer can use to analyze their traffic shipments.
- Reduce and eliminate the number of calls and faxes sent by our Customers requesting services for their shipments.
- Eliminate the faxing of Customer Bills of Lading (Bol's) by automating the entry of Bol's by our Customers and reducing the number of errors.

In order for our railroad to provide you this service we need you to:

- Print out the included authorizations on your Company letterhead, sign them, and fax them addressed to Paul Lyles of SouthShore Railroad at 219-872-0506. These authorizations will allow RMI to collect car location messages from other railroads which will provide you the ability to trace your rail shipments. We ask you to complete and fax these authorizations as soon as possible. These authorizations will need to be renewed each year. RMI will contact you at yearend regarding this renewal.
- Once authorizations have been received, a web site will be created for you to access this system and you will be contacted to schedule a short training session.

For questions or additional information please contact:

Paul Lyles at (219) 874-9000 x255 or email at plyles@southshorefreight.com .

We look forward to providing you the ShipperConnect – Freight Management System.